## KONSORTIUM LOGISTIK BERHAD

(Incorporated in Malaysia)
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE QUARTER AND THREE MONTHS ENDED 31 MARCH 2013

## KONSORTIUM LOGISTIK BERHAD CONSOLIDATED STATEMENT OF FINANCIAL POSITION <br> AS AT 31 MARCH 2013

The figures have not been audited.

As at 31/3/2013 RM'000

As at 31/12/2012 RM'000

## ASSETS

Non-current Assets

| Property, plant and equipment | 165,456 | 168,194 |
| :--- | ---: | ---: |
| Prepaid lease payments for land | 25,586 | 25,748 |
| Goodwill | 10,907 | 10,907 |
| Investments in associates | 11,552 | 11,552 |
| Long term investments | 1,377 | 1,560 |
| Deferred tax assets | 612 | 612 |
|  | 215,490 | 218,573 |

Current Assets

| Consumable stores, at cost | 288 | 165 |
| :--- | ---: | ---: |
| Trade receivables | 81,170 | 72,394 |
| Other receivables | 16,670 | 16,091 |
| Current tax assets | 6,244 | 5,002 |
| Deposits, bank and cash balances | 14,050 | 31,616 |
|  | 118,422 | 125,268 |
| -current assets classified as held for sale | 324 | 324 |
|  | 334,236 | 344,165 |

TOTAL ASSETS

## EQUITY

Capital and reserves attributable to the Company's equity holders

Share Capital
Reserves attributable to capital
Capital redemption reserves
Exchange translation reserve
Share options reserve
Retained profits
Total equity
LIABILITIES

| Non-current liabilities |  |  |
| :---: | :---: | :---: |
| Borrowings | 11,765 | 15,268 |
| Provision for retirement benefits | 2,082 | 2,121 |
| Deferred tax liabilities | 3,325 | 3,304 |
|  | 17,172 | 20,693 |
| Current Liabilities |  |  |
| Trade payables | 36,527 | 31,817 |
| Other payables | 27,522 | 28,505 |
| Dividend payables | - | 25,232 |
| Borrowings | 57,128 | 42,194 |
| Provision for taxation | 96 | 113 |
|  | 121,273 | 127,861 |
| Total Liabilities | 138,445 | 148,554 |
| TOTAL EQUITY AND LIABILITIES | 334,236 | 344,165 |
| Net assets per share attributable to ordinary equity holders of the parent (RM) | 0.78 | 0.78 |

## KONSORTIUM LOGISTIK BERHAD

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE QUARTER AND THREE MONTHS ENDED 31 MARCH 2013
The figures have not been audited.

|  | INDIVIDUAL QUARTER |  | CUMULATIVE QUARTER |  |
| :---: | :---: | :---: | :---: | :---: |
|  | CURRENT PERIOD QUARTER 31 March 2013 RM'000 | PRECEDING PERIOD CORRESPONDING QUARTER <br> 31 March 2012 RM'000 | CURRENT PERIOD ENDED <br> 31 March 2013 RM'000 | PRECEDING PERIOD CORRESPONDING ENDED <br> 31 March 2012 RM'000 |
| Revenue | 70,051 | 64,309 | 70,051 | 64,309 |
| Operating Expenses | $(55,486)$ | $(48,571)$ | $(55,486)$ | $(48,571)$ |
| Other income | 411 | 1,188 | 411 | 1,188 |
| Profit from operations | 14,976 | 16,926 | 14,976 | 16,926 |
| Other non operating expenses | $(13,656)$ | $(9,791)$ | $(13,656)$ | $(9,791)$ |
| Finance cost | (990) | $(1,057)$ | (990) | $(1,057)$ |
| Profit before taxation | 330 | 6,078 | 330 | 6,078 |
| Taxation | (150) | $(1,510)$ | (150) | $(1,510)$ |
| Profit/ other comprehensive income for the period | 180 | 4,568 | 180 | 4,568 |
| Total profit/ other comprehensive income attributable to : |  |  |  |  |
| Equity holders of the parent | 180 | 4,568 | 180 | 4,568 |
| Minority Interest | - | - | - | - |
|  | 180 | 4,568 | 180 | 4,568 |


| Earnings per share for profit <br> attributable to equity holders <br> of the company | sen |  |  |
| :--- | :--- | :--- | :--- |
| sen | sen |  |  |
| sen |  |  |  |
| Basic | 0.07 | 1.81 | 0.07 |
| - Diluted | 0.07 | 1.81 | 0.07 |

This Condensed Consolidated Statement of Comprehensive income should be read in conjunction with the Annual Financial Report for the year ended 31 December 2012.

KONSORTIUM LOGISTIK BERHAD
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE THREE MONTHS ENDED 31 MARCH 2013
The figures have not been audited.

|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  | Non-controlling Interest <br> RM'000 | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share Capital RM'000 | Share <br> Premium RM'000 | Treasury Shares RM'000 | Exchange translation reserves RM'000 | Available for sales reserves RM'000 | Capital redemption reserves RM'000 | Share options reserve RM'000 | Retained earnings RM'000 | Total RM'000 |  |  |
| As at 1 January 2013 | 252,319 | 53,192 | - | (139) | - | 4,828 | 330 | $(114,919)$ | 195,611 | - | 195,611 |
| Total comprehensive income | - | - | - | - | - | - | - | 180 | 180 | - | 180 |
| As at 31 March 2013 | 252,319 | 53,192 | - | (139) | - | 4,828 | 330 | $(114,739)$ | 195,791 | - | 195,791 |
| As at 1 January 2012 | 252,293 | 53,189 | 4,828 | - | - | - | 314 | $(106,285)$ | 204,339 | - | 204,339 |
| Total comprehensive income | - | - | - | - | - | - | - | 4,568 | 4,568 | - | 4,568 |
| Transactions with owners |  |  |  |  |  |  |  |  |  |  |  |
| Share options granted under ESOS | 4 | - | - | - | - | - | 2 | - | 6 | - | 6 |
| Forfeited of ESOS | - | - | - | - | - | - | (8) | 8 | - | - | - |
| Total transactions with owners | 4 | - | - | - | - | - | (6) | 8 | 6 | - | 6 |
| As at 31 March 2012 | 252,297 | 53,189 | 4,828 | - | - | - | 308 | $(101,709)$ | 208,913 | - | 208,913 |

This Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Report for the year ended 31 December 2012.

KONSORTIUM LOGISTIK BERHAD

## CONSOLIDATED STATEMENT OF CASH FLOW

FOR THE THREE MONTHS ENDED 31 MARCH 2013
The figures have not been audited.

|  | 3 months ended <br> 31 March 2013 RM'000 | 3 months ended <br> 31 March 2012 RM'000 |
| :---: | :---: | :---: |
| Profit before tax | 330 | 6,078 |
| Adjustment Non Cash Item: |  |  |
| Interest Income | (99) | (176) |
| Finance cost | 990 | 1,057 |
| (Gain)/loss on disposal of property, plant \& Equipment | (31) | (13) |
| Written off of property, plant \& Equipment | 61 | - |
| Depreciation | 4,529 | 4,569 |
| (Gain)/loss on disposal of associate | - | (890) |
| Staff cost - ESOS | - | 2 |
| Provision doubful debt/(Reversal) | (488) | 44 |
| Other investment writte off | 182 | - |
| Cash Flow before Working Capital | 5,473 | 10,671 |
| Change in inventories | (122) | (165) |
| Change in receivables, deposits and prepayments | $(8,866)$ | 867 |
| Change in payables and accruals | 3,687 | (2,228) |
| Cash generated from Operations | 172 | 9,145 |
| Interest received | 99 | 176 |
| Interest paid | (990) | $(1,057)$ |
| Tax paid | $(1,388)$ | (953) |
| Net cash (used in)/from operating activities | $(2,106)$ | 7,311 |
| Acquisition of Fixed Assets | $(1,699)$ | $(3,321)$ |
| Proceeds from Sale of Fixed Assets | 40 | 225 |
| Proceeds from the disposal of Associate | - | 988 |
| Cash Flow used in Investing | $(1,659)$ | $(2,107)$ |
| Dividends Paid | $(25,232)$ | $(99,182)$ |
| Term Loan Repayment |  |  |
| Term loan | $(1,899)$ | $(1,908)$ |
| Hire Purchase | $(1,978)$ | $(2,018)$ |
| Proceeds From Financing |  |  |
| Bank loan | 15,309 | 12,000 |
| Hire Purchase | - | 12,230 |
| Restricted cash | (64) | - |
| Increase in share capital | - | 5 |
| Cash Flow used in Financing | $(13,864)$ | $(78,874)$ |
| Net (decrease)/increase in cash \& cash equivalents | $(17,629)$ | $(73,670)$ |
| Cash and cash equivalent at Beginning | 30,661 | 109,379 |
| Cash and cash equivalent at Ending | 13,032 | 35,709 |
| Cash and bank balances | 13,013 | 35,709 |
| Deposit with license banks | 1,037 | 1,456 |
|  | 14,050 | 37,165 |
| Less: Restricted cash | $(1,018)$ | $(1,456)$ |
| Cash and cash equivalent | 13,032 | 35,709 |

This Condensed Consolidated Statement of Cash Flow should be read in conjunction with the Annual Financial Report for the year ended 31 December 2012.

## KONSORTIUM LOGISTIK BERHAD

(Incorporated in Malaysia)
A. NOTES TO THE INTERIM FINANCIAL REPORT

FOR THE FIRST QUARTER AND FINANCIAL PERIOD ENDED 31 MARCH 2013
A1. BASIS OF PREPARATION
The unaudited interim financial statements have been prepared in accordance with the requirement of MFRS 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia") and should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2012.

## A2. REPORT OF THE AUDITORS TO THE MEMBERS OF KONSORTIUM

The reports of the auditors to the members of Konsortium and its subsidiary companies on the financial statements for the financial year ended 31 December 2012 were not subject to any qualification and did not include any adverse comments made under subsection (3) of Section 174 of the Companies Act, 1965.

A3. SEASONALITY OR CYCLICALITY OF INTERIM OPERATIONS
The Group's core businesses of automotive logistics, project cargo, haulage, freight forwarding and warehousing are generally affected by the festive months which normally record higher volume of activities in the months prior to that. During the festive months these core businesses usually slow down.

A4. EXCEPTIONAL AND/OR EXTRAORDINARY ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

There were no other exceptional and/or extraordinary items affecting assets, liabilities, equity, net income or cash flows for the current quarter ended 31 March 2013.

A5. MATERIAL EFFECT OF CHANGES IN ESTIMATES
There were no changes in estimates used for accounting estimates which may have a material effect for the current quarter under review.
A. NOTES TO THE INTERIM FINANCIAL REPORT

FOR THE FIRST QUARTER AND FINANCIAL PERIOD ENDED 31 MARCH 2013 (continued)

A6. DEBT AND EQUITY SECURITIES
There were no other issuance and repayment of debts and equity securities, share buy-backs, share cancellation, shares held as treasury shares, repurchase and resale of treasury shares for the current financial year under review except for the following:
(a) Employees' Share Option Scheme ("ESOS")

The ESOS has been in force from 16 August 2011 and the tenure shall end by 6 April 2013.
The details of the options granted and exercised are as below:

| Option <br> Offer <br> date | Price <br> (RM) | Option <br> Granted | Balance <br> as at <br> $\mathbf{1 . 1 . 1 3}$ | Granted | Exercised | Lapsed/ <br> Forfeited | Balance <br> as at <br> $\mathbf{3 1 . 3 . 1 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16.8 .11 | 1.15 | $9,062,000$ | $1,790,000$ | - | - | $(29,000)$ | $1,761,000$ |
| 18.8 .11 | 1.15 | 132,000 | 98,000 | - | - | - | 98,000 |
| 1.11 .11 | 1.35 | $9,283,000$ | - | - | - | - | - |
| 29.11 .11 | 1.38 | 126,000 | 126,000 | - | - | - | 126,000 |
| 23.2 .12 | 1.13 | 109,000 | 107,000 | - | - | $(4,000)$ | 103,000 |
| 16.5 .12 | 1.01 | 44,000 | 44,000 | - | - | - | 44,000 |
| 28.8 .12 | 1.00 | 200,000 | 180,000 | - | - | $(61,000)$ | 119,000 |
| 19.11 .12 | 1.00 | 99,000 | 99,000 | - | - | - | 99,000 |
|  |  |  | $2,444,000$ | - | - | $(94,000)$ | $2,350,000$ |

## A7. DIVIDEND PAID

In respect of the financial year ended 31 December 2012, the Company paid interim tax exempt dividend of 10 sen per ordinary share of RM1 each amounting to RM25,231,836 on 28 January 2013.
A. NOTES TO THE INTERIM FINANCIAL REPORT

FOR THE FIRST QUARTER AND FINANCIAL PERIOD ENDED 31 MARCH 2013 (continued)

A8. SEGMENT REPORTING
Analysis of the Group's revenue and results as at 31 March 2013 by operating segments are as follows:

|  | $\begin{array}{r} \begin{array}{r} \text { Logistics } \\ \text { Service } \\ \text { Organisation } \end{array} \\ \hline \text { RM'000 }^{\prime} \end{array}$ |  <br> External <br> Affiliates <br> RM'000 | Shared <br> Service <br> Organisation <br> RM'000 | $\begin{array}{r} \text { Consol } \\ \text { Adjustment } \\ \hline \text { RM'000 }^{\prime} \end{array}$ | $\begin{array}{r} \begin{array}{r} \text { Group } \\ \text { Results } \end{array} \\ \hline \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |
| External sales | 36,826 | 33,225 |  | - | 70,051 |
| Inter-segment sales | 61 | 2,496 |  | $(2,557)$ |  |
| Total revenue | 36,887 | 35,721 |  | $(2,557)$ | 70,051 |
| Profit |  |  |  |  |  |
| Segment results | 4,694 | 1,274 | $(4,747)$ |  | 1,221 |
| Interest income |  |  | 99 |  | 99 |
| Finance costs |  | (424) | (566) |  | (990) |
| Profit from ordinary activities before taxation |  |  |  |  | 330 |
| Taxation |  |  |  |  | (150) |
| Net profit for the year |  |  |  |  | 180 |

Analysis of the Group's revenue and results as at 31 March 2012 by operating segments are as follows:

| Logistics Service | Internal \& External | Shared Service | Consol | Group |
| :---: | :---: | :---: | :---: | :---: |
| Organisation | Affiliates | Organisation | Adjustment | Results |
| RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 31,600 | 32,709 |  |  | 64,309 |
|  | 2,843 |  | $(2,843)$ |  |
| 31,600 | 35,552 |  | $(2,843)$ | 64,309 |

## Profit

| Segment results | 4,122 | 3,458 | $(629)$ | - |
| :--- | ---: | ---: | ---: | ---: |
| Interest income | - | - | 184 | $-9,951$ |
| Finance costs | - | $(668)$ | $(389)$ | - |
|  |  |  |  |  |
| Profit from ordinary <br> activities before taxation <br> Taxation |  |  |  |  |
| Net profit for the year |  |  | $6,057)$ |  |
| $(1,510)$ |  |  |  |  |
| $\mathbf{4 , 5 6 8}$ |  |  |  |  |

A. NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER AND FINANCIAL PERIOD ENDED 31 MARCH 2013 (continued)

A9. VALUATION OF PROPERTY, PLANT AND EQUIPMENT
There were no valuations of property, plant and equipment during the financial quarter under review.

A10. EVENTS SUBSEQUENT TO BALANCE SHEET DATE
On 13 March 2013, the Group announced the resignation of its Chief Executive Officer and Executive Director, Datuk Che Azizuddin bin Che Ismail on account of his intention to pursue his personal business opportunities.

Pending the appointment of a new Chief Executive Officer, Syed Yasir Arafat bin Syed Abd Kadir, Managing Partner of Investment at Ekuiti Nasional Berhad will chair the Executive Committee of the Company comprising members of the Group's senior management, including Zulkifli bin Sarkam, who remain as the Executive Director of the Company and will oversee the day to day operations of the Company. On $30^{\text {th }}$ May 2013, Dato' Syed Faisal Albar Bin Syed Ali Redza Albar was appointed as an Executive Director of the Company.

A11. CHANGES IN THE COMPOSITION OF THE GROUP
There were no material changes in the composition of the Group during the financial quarter under review.

## A12. CONTINGENT LIABILITIES

There is no contingent liability for the Group.

## KONSORTIUM LOGISTIK BERHAD

(Incorporated in Malaysia)

## B. ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURITIES BERHAD'S LISTING REQUIREMENTS

## B1. REVIEW OF PERFORMANCE

The Group posted Revenue of RM70.1 Mil for the quarter ended 31 March 2013, an increase of $8.9 \%$ against revenue achieved in the first quarter last year. The higher revenue was attributable to expansion into new business streams in the oil \& gas sector arising from the appointment of the Company as a panellist to Petronas Carigali. The revenue base of the Sea Logistic Chartering division has increased due to higher coal volumes transported for Tenaga Nasional Berhad under contracts of affreightment and time chartered shipping contracts secured since the second half of 2012.

However, the profit before tax declined to RM0.3Mil from RM6Mil against the corresponding period last year due to lower margins arising from higher repair and maintenance cost as well as increase human capital cost in relation to the implementation of the minimum wages policy and one-off non-recurring charges.

The Group is currently implementing several profit improvement plans to drive further efficiencies and to enhance productivity. The positive impact of these measures should be reflected in the coming quarters.

## B2. QUARTERLY RESULTS COMPARISON

The revenue of RM70.1Mil recorded in Qtr 1, 2013 was $3.4 \%$ higher than the revenue recorded in Qtr 4, 2012 due to year-end holidays and festive seasons. However, the profit before tax was lower at RM0.3Mil as compared to RM0.6Mil profit recorded in previous quarter due to lower operating margins and higher overheads incurred.

B3. PROSPECT
Notwithstanding the global and domestic economic uncertainties that continue to cloud the prospects in the coming quarters, the Group has embarked on several key initiatives to maintain margins for the rest of the year such as cost containment and new business initiatives especially in the oil \& gas sector which has seen improving revenue streams.

The Board remains continuously optimistic that the financial performance for the year will remain positive.

## B4 VARIANCE ON PROFIT FORECAST/SHORTFALL IN PROFIT GUARANTEE

Not applicable.
B. ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURITIES BERHAD'S LISTING REQUIREMENTS (Continued)

B5. TAXATION

|  | Current Quarter | Cumulative Quarter |
| :---: | :---: | :---: |
|  | 31/03/2013 | 31/03/2013 |
|  | RM'000 | RM'000 |
| Taxation |  |  |
| - income tax | 129 | 129 |
| - deferred taxation | 21 | 21 |
|  | 150 | 150 |

B6. BANK BORROWINGS
Details of the Group's borrowings as at 31 March 2013 are as follows:
31 March 2013

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Secured | Unsecured | Total |
|  | RM'000 | RM'000 | RM'000 |
| Current |  |  |  |
| Term loans | 7,581 | - | 7,581 |
| Revolving credit | - | 37,000 | 37,000 |
| Banker's acceptance | 5,309 | - | 5,309 |
| Hire purchase and finance lease liabilities | 7,238 | - | 7,238 |
|  | 20,128 | 37,000 | 57,128 |

## Non Current

| Term loans |  | 1,758 | - | 1,758 |
| :--- | :--- | :--- | :--- | :--- | ---: | ---: |
| Hire purchase and finance lease | 10,007 |  | 10,007 |  |
| liabilities |  |  |  |  |

## B7. MATERIAL LITIGATION

The Group is not involved in any claim or legal action that will have a material effect on the Group's financial position, results of operations or liquidity.

B8. DIVIDEND
The Board does not recommend any dividend in respect of the current financial year.
B. ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURITIES BERHAD'S LISTING REQUIREMENTS (Continued)

B9. EARNINGS PER SHARE
Earnings per share are calculated based on the following:-
a) Basis earnings per share

|  | 3 months <br> ended <br> 31 Mar 13 | 3 months <br> ended <br> 31 Mar 12 |
| :--- | ---: | ---: |
| Net profit for the year (RM'000) | 181 | 4,568 |
| Ordinary shares in issue <br> Exercised of ESOS | 252,319 | 252,293 <br> 3 |
| Weighted average number of ordinary shares | 252,319 | 252,296 |
| Basic earnings per share (sen) | 0.07 | 252,296 |

B) Diluted earnings per share -

|  | 3 months <br> ended <br> 31 Mar 13 | 3 months <br> ended <br> 31 Mar 12 |
| :--- | ---: | ---: |
| Net profit for the year (RM'000) | 181 | 4,568 |
| Weighted average number of ordinary shares <br> Adjustment for share option | 252,319 | 252,296 <br> $(51)$ |
|  | 252,319 | 252,245 |
| Diluted earnings per share (sen) | 0.07 | 1.81 |

C. ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURITIES BERHAD'S LISTING REQUIREMENTS (Continued)

B10. Notes to The Statement of Comprehensive Income

|  | Individual <br> Quarter Ended | Year to Date <br> Ended |
| :--- | ---: | ---: |
| After Charging:- | 31.03 .2013 | 31.03 .2013 |
| Finance cost | 990 | 990 |
| Depreciation and amortization | 4,529 | 4,529 |
|  |  |  |
| After Crediting:- | $(99)$ | $(99)$ |
| Finance income | $(31)$ | $(31)$ |
| Gain on disposal of property, plant and equipment | $(488)$ | $(488)$ |
| Reversal of impairment loss in receivables |  |  |

B11. DISCLOSURE ON REALISED AND UNREALISED PROFIT/LOSS
The retained earnings as at 31 March 2013 is analysed as follows:-
31.03.2013

RM'000
Total retained earnings of the Company and its subsidiaries:-

- Realised
- Unrealised
$(2,535)$
15,396
Total retained earnings of the associates:-
- Realised
- Unrealised

Less: Consolidation adjustments
$(130,194)$
Total group retained earnings as per consolidated financial statements
$(114,739)$

